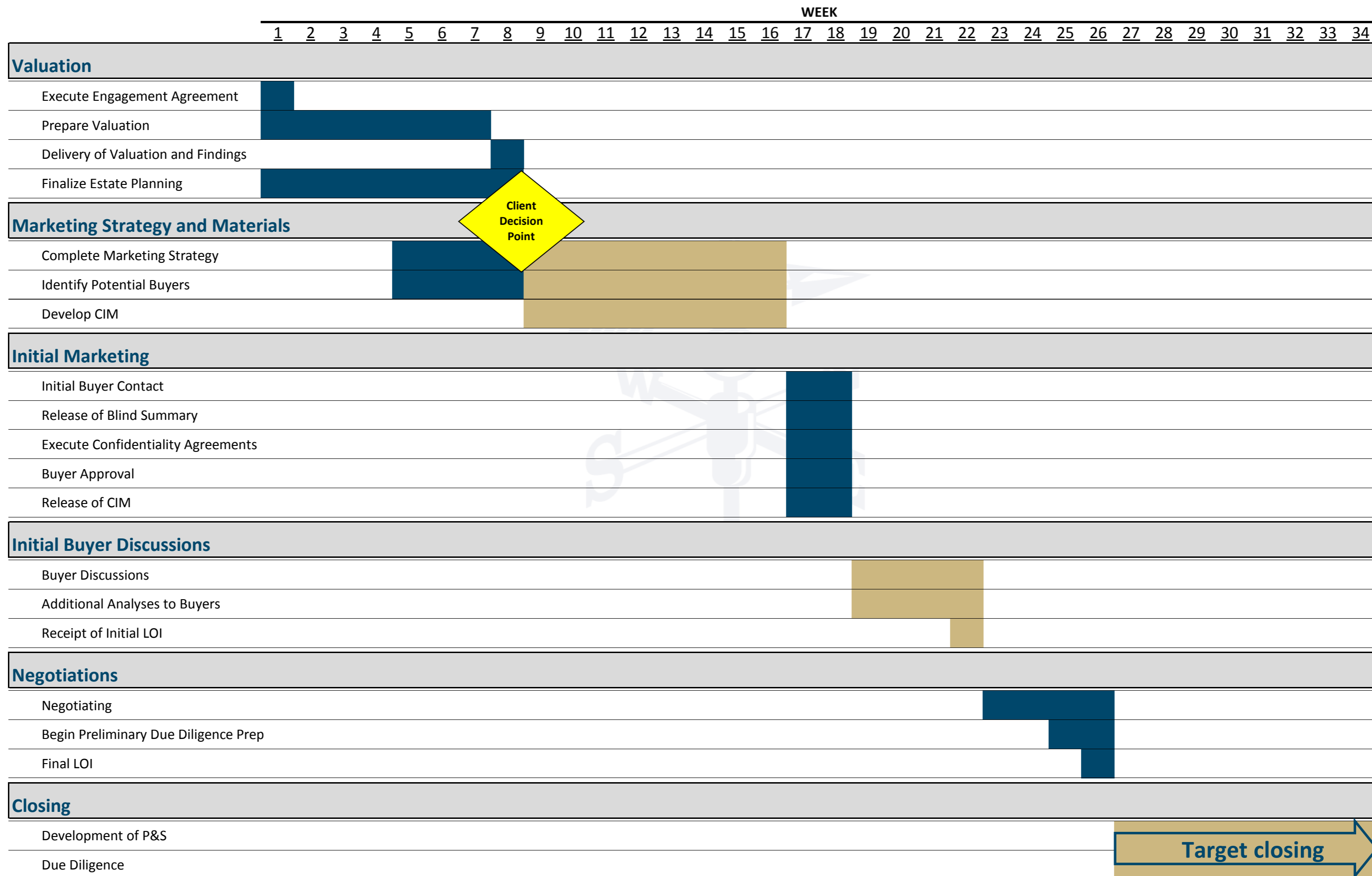




Typical Value Maximization Business Sale Process



Client Decision Point

Target closing

Total Elapsed Time 8 to 9 Months
Normal Expected Time 8 to 12 Months